# Klaus Wissmann

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# **Objective**

Create successful products that customers will love.

# **Qualification Summary**

- Proven ability to understand customer journeys, value propositions, and technical opportunities and translate these into innovative products with high customer satisfaction.
- Experienced in building and leading interdisciplinary and international teams.
- Strong user experience background and hands-on software development experience.
- Effective and compassionate communicator, who sets clear goals and expectations.
- First-hand teaching experience as a vocational school teacher.
- Able to quickly adapt to new situations. Always strives to learn and improve.

# **Professional Experience**

#### **Vocational School Teacher**

2021 - present

Staatliches Berufsbildendes Schulzentrum, Jena-Göschwitz, Germany

Teaching computer science (software development, operating systems, IT systems) and mathematics.

Head of Product 2019 – 2021

zollsoft GmbH, Jena, Germany

- Introduced Product Management processes and methodologies to an engineering driven organization.
- Built and led Product Management and UX team, implemented user-centered design process and data analytics.
- Established strategy process with management, derived initiatives and road mapping.
- Drove activities to expand into adjacent markets.

#### **Head of Business Segment B2B Workflow**

2010 - 2019

Sivantos GmbH, Erlangen, Germany

- Led Product Management and User Experience design team to steer 80+ SW developers in three international locations.
- Responsible for the entire Sivantos software / workflow suite (fitting SW, mobile end-user apps, remote healthcare solution, measurement equipment).
- Oversaw strategic planning of Sivantos software portfolio and roadmap alignment with group management and 20+ local sales organizations.
- Successfully introduced new category of mobile end-user apps; most successful remote control app in the hearing instrument market.

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# **Professional Experience (cont.)**

### Product Manager 2008 – 2010

Siemens Audiologische Technik GmbH, Erlangen, Germany

- Held product management responsibilities for the entire portfolio of wireless hearing instrument accessories.
- Drove development of Bluetooth streamer from initial ideas to successful market launch.
- Gathered customer and market requirements, created business plan, oversaw product design and development, and worked closely with R&D and external suppliers.
- Coordinated launch and marketing activities.

### **Senior User Experience Consultant**

2002 - 2008

Siemens AG, Corporate Research & Technology, Munich, Germany

- Managed user experience projects for various Siemens groups.
- Led interdisciplinary project teams through all phases of a user-centered design process.
- Collected client needs and user requirements and translated them into workflows, information architecture, interaction concepts and detailed requirements.
- Devised, documented, and evaluated attractive user interfaces for a wide variety of technological environments.

### **Software Engineer**

2001 - 2002

Siemens AG, Corporate Research & Technology, Munich, Germany

#### Freelance Web and Linux Consultant

1996 - 2001

Self-employed, Ulm, Germany

### **Education & Certifications**

# M.Sc. Computer Science (Dipl. Informatik)

2000

University of Ulm, Germany

#### Postgraduate Certificate in Social Sciences Research Methods

2003

The Open University, Milton Keynes, UK

#### **Professional Scrum Product Owner - PSPO**

# Languages

- German (native speaker)
- English (fluent)

### **Other Activities**

### Board Member, Tierheimverein Jena e.V.

2021 - present

Jena, Germany

## Founding Member, IN-Ulm e.V. (non-profit Internet provider)

1996 – present

Ulm, Germany